



IJGlobal Awards 2022 - Entry Guide

[Website](#)

[Awards entry portal](#)

Key dates

Entries open: 3 November 2022

Entries close: 9 December 2022

Shortlist announcement: 18 January 2023

IJGlobal Awards events: 9 March (Europe), 16 March (New York), 23 March (Singapore), 30 March (Dubai) 2023

Why should I enter the awards?

- To help us identify best-in-class Greenfield Financing and Refinancing transactions, and organisations involved in the international delivery of infrastructure and energy assets.
- Your work will be reviewed by our panel of leading industry experts.
- Celebrate your team and its success in the sector.
- Benchmark your efforts against the best in the business.

Who should enter?

- These awards are open to market participants involved in the Greenfield Financing and Refinance space across the infrastructure and energy sectors in all regions around the world.

Eligibility

- Relevance to the energy and infrastructure market (if in doubt, please get in touch) and to the sector categories below.
- Work submitted must have achieved financial close within the calendar year of 2022.
- The focus of the IJGlobal Awards is Greenfield infrastructure financing activity. For M&A and Infrastructure Fund activity, please see our [IJInvestor Awards](#).

Awards review period

- Projects, transactions, and initiatives must relate to transactions that reached financial close in the 2022 calendar year (between 1 January 2022 and 31 December 2022). All evidence supplied must take this into consideration.
- If you are submitting a deal for consideration that has not reached financial close at the time of submission (in late December) but is expected to do so before the end of the year, you may include it on a confidential basis, provided that confidentiality is lifted once the deal closes. If it does not close within the calendar year, it can be included in the judging process for the next year's awards.

How do you decide the winners?

- The IJGlobal editorial staff, in partnership with an independent panel of judges – all of whom are established members of the infrastructure financing community – select the winning entries.

How do I take part?

- Click on the entry portal link above.
- Complete your registration details.
- We recommend you register your details early on – as we will send you periodic updates during the research window.
- Select your categories – you can enter as many categories as you like.
- Complete the entry forms online – only online entries submitted using the portal will be accepted.
- Use the upload function to provide evidence to support your entry – use a simple referencing system.
- Click 'submit'.
- You can edit your submission up until the deadline date.
- There is no fee or cost for participation.

If you have any further questions: Please get in touch with IJGlobal's Editor of Awards Research – [Jamie Rayat](#)

List of categories

DEAL AWARDS

Criteria:

The IJGlobal Awards recognise achievements in Greenfield Financing and the Refinance of deals across the infrastructure and energy sectors in all regions around the world.

Submissions should demonstrate that the nominated deal involved genuine innovation and moved the market forward. They should include as much information as possible about the unique features of each deal, highlighting obstacles that had to be overcome, as well as identifying elements that set it apart from other transactions to have closed in that region/sector.

Eligible deal types include bond financings, primary debt financings, the refinance of project finance transactions, corporate financings of greenfield infrastructure and energy projects, and hybrid financings. Additional weighting will be given to non-recourse project financings.

Categories:

- **Export Finance Deal of the Year**

This award recognises transactions that reached financial close in the judging period (calendar year 2022). This award is to recognise the role of export finance in the delivery of infrastructure and energy transactions where its involvement was pivotal in the success of reaching financial close.

- **Mining Deal of the Year**

This award recognises mining transactions that reached financial close in the judging period (calendar year 2022). It is key to identify innovations in the financing and the deployment of cleaner and smarter processes to make them stand out from the crowd.

- **Oil & Gas Deal of the Year**

This award recognises oil and gas transactions that reached financial close in the judging period (calendar year 2022). It is key to identify the strategic importance of these transactions as well as pointing to innovations in the financing alongside the deployment of cleaner and smarter processes to make them stand out from the crowd.

- **Petrochemicals Deal of the Year**

This award recognises petrochemical transactions that reached financial close in the judging period (calendar year 2022). It is key to identify the strategic importance of these transactions as well as pointing to innovations in the financing alongside the deployment of cleaner and smarter processes to make them stand out from the crowd.

- **Power Deal of the Year**

This award recognises power transactions that reached financial close in the judging period (calendar year 2022). It is key to identify the strategic importance of this transactions as well as pointing to innovations in the financing alongside the deployment of cleaner and smarter processes to make them stand out from the crowd.

- **Renewables Deal of the Year**

This award – which will likely be separated into numerous subcategories – celebrates the financing of greenfield renewable energy transactions that reached financial close in the judging period (calendar year 2022). Key for this award is to identify innovations in financing, novelty in the technology use and deployment, and regional impact.

- **Social Infrastructure Deal of the Year**

This award is to recognise excellence in the greenfield social infrastructure space (usually PPP deals) for transactions that reached financial close in the judging period (calendar year 2022). Key to this will be innovative financing solutions as well as challenges overcome to deliver impactful investments primarily on behalf of the public sector. Submitters should include technological deployment to improve the likes of energy efficiency and communications where relevant.

- **Telecoms Deal of the Year**

This is a broader category for submissions to reflect excellence in the greenfield telecoms space for deals that made it to financial close in the judging period (calendar year 2022). Submitters should focus on the impact of the transaction as well as financing innovations. Key to this category is being able to demonstrate the scale and penetration rate and societal impact.

- **Digital Infrastructure Deal of the Year *NEW***

Digital infrastructure has been stripped out of the telecoms category to reflect the scale of deals that have closed in this space as well as the innovations achieved by the institutions that support it. The award is granted on greenfield deals that reached financial close in the judging period (calendar year 2022). Key to this will be to single out technological innovations that set the project apart from similar transactions.

- **Transport Deal of the Year**

This award is to recognise excellence in the greenfield transport space (usually PPP deals) for transactions that reached financial close in the judging period (calendar year 2022). Key to this will be innovative financing solutions as well as challenges overcome to deliver impactful investments (primarily) on behalf of the public sector. Submitters should include technological deployment to improve performance and connectivity.

- **Water Deal of the Year**

This category will likely be sub-divided into a number of categories that range from desalination through to wastewater treatment. This award recognises excellence in the greenfield water space (usually PPP deals) for transactions that reached financial close in the judging period (calendar year 2022). Key to this will be innovative financing solutions as well as challenges overcome to deliver impactful investments (mostly) on behalf of the public sector. Submitters should include technological deployment to improve performance and environmental impact.

- **Refinancing Deal of the Year**

This award will be granted across the full suite of IJGlobal greenfield awards (dependent on submissions and market activity). It recognises excellence in the refinance of operational infrastructure and energy assets across the different categories. Key to winning this award is identifying how the refi impacts the future profitability of the asset. It is wise to provide detail on the refi structure, identifying improvements to terms which demonstrates confidence in the long-term running of the asset.

- **Other Deal of the Year**

This is a miscellaneous category created to catch Core + transactions that do not fit into the standard classification of infrastructure and energy transactions. Submitters should take extra time to explain how this transaction fits with their definition of infra/energy. While many of these transactions will stretch the definition of infrastructure, it is key to demonstrate how this asset sits alongside the broader book and organisation's strategy.

We reserve the right to split categories into sub-categories – with the approval of the judging panel – to recognise developments in (for example) the Transport space, presenting awards for motorways, light rail, EV charging, etc. In the renewable energy space, this would cover the likes of offshore wind, onshore wind, solar PV, floating solar, etc.

COMPANY AWARDS

Company awards in the “global category” – for the likes of MLAs, and advisory in legal, financial and technical – tend to be awarded each year, when a winner can be identified. The winners in these categories are chosen based on the cumulation of scoring from across all the judging sessions to identify the most highly rated player on an international basis. The winner of a global award tends to have won in at least one of the regional categories, but this is not essential as the company may have scored high across all regions, but not won an individual award.

Criteria:

The IJGlobal Awards recognise excellence among market participants in the Greenfield and Refinance space by lauding outstanding public and private sector players in their region. The Company Awards are judged by an external, expert industry judging panel from a shortlist determined by the editorial team.

The IJGlobal Awards celebrate the pivotal role played by companies advising on one, or more, of the year's most outstanding infrastructure and/or project finance transactions that reached financial close in the 2022 calendar year. Winners are selected in each sub-category on a regional basis as well as for overall global involvement.

The IJGlobal editorial team – together with an independent panel of expert judges from the region where the transactions closed – look for deals that include one or more of the following elements:

- **Innovation** – Who is truly innovative and shaping new contract and financing structures in the marketplace? The judges want to hear about the entrant's role in executing pathfinder transactions, such as those using new private finance structures in mature and emerging infrastructure sectors and markets. It is beneficial to focus on technical innovations and challenges overcome.
- **Diversity** – The judges also like to see diversity across geographies and sectors, supporting the international development of infrastructure and energy. Diversity (deal types and locations) is not a pre-requisite to winning an award, but it does help differentiate entrants involved in the same or similar transactions.
- **Quality (Not Quantity)** – It's not about who did the most work, but who did the best work. Our judges will only consider up to three transactions from each participant. So, please highlight the very best transactions to reach financial close in 2022 and clearly articulate the impact you brought to each one. It should be noted, these do not have to be the biggest ticket transactions, but landmark deals always stand out.
- **Rationale** – You should use this tab to explain team development and broader deal activity in the region / sector being submitted for. We recommend that – while you can only submit 3 deal examples – you use this space to inform judges of the deals that you have closed over the course of the judging period (calendar year 2022) so that they have view of the role you play in delivering greenfield infrastructure and energy. Hiring strategy and internal initiatives will be well received here.

Categories:

- **Bond Arranger of the Year**

This award recognises bond arrangers that have been active in the Greenfield execution of infrastructure and energy project finance transactions over the judging period (2022 calendar year). We recommend that submitters give a

comprehensive overview of activity across the region, including exposure to different sectors. Judges are impressed not only by the scale of transactions – bonds arranged against a single project – but also a range of involvement across a region which confirms your exposure to the market and depth of experience as a trusted debt provider to developers on the ground.

- **Corporate Trust of the Year**

This award recognises the role played by corporate trust banks in the delivery of infrastructure and energy transactions. We recommend that submitters give a comprehensive overview of activity across the region, including exposure to different sectors. Judges are impressed not only by the scale of transactions – being involved in big-ticket transactions – but also a range of involvement across a region which confirms your exposure to the market and depth of experience as a trusted adviser to developers on the ground.

- **DFI of the Year**

These submissions are often provided by organisations that have worked alongside Development Finance Institutions, or by the DFI itself. Key to these submissions will be to identify transactions that have been supported and brought to financial close in challenging regions and the ability to leverage their skills to unlock financing, often proving to be pivotal.

- **Financial Adviser of the Year**

This award recognises the role played by financial advisers in the Greenfield Finance and Refinance of infrastructure and energy transactions. We recommend that submitters give a comprehensive overview of activity across the region, including exposure to different sectors. Judges are impressed not only by the scale of transactions – having advised on big-ticket transactions – but also a range of involvement across a region which confirms your exposure to the market and depth of experience as a trusted adviser to developers on the ground.

- **Guarantor – Financial Wrap of the Year**

This award has been brought back to celebrate the role of monolines in the wrapping of debt instruments to finance greenfield infrastructure and energy projects. While we recognise they are light on the ground post GFC, the role played is growing in significance and this award is designed to celebrate successes. The final say on this award will be made by the independent panel of judges.

- **Insurance Adviser of the Year**

This award recognises the role played by insurance advisers in the Greenfield Finance and Refinance of infrastructure and energy transactions. We recommend that submitters give a comprehensive overview of activity across the region, including exposure to different sectors. Judges are impressed not only by the scale of transactions – having advised on big-ticket transactions – but also a range of involvement across a region which confirms your exposure to the market and depth of experience as a trusted adviser to developers on the ground.

- **Legal Adviser of the Year**

This award recognises the role played by legal advisers in the Greenfield Finance and Refinance of infrastructure and energy transactions. We recommend that submitters give a comprehensive overview of activity across the region, including exposure to different sectors. Judges are impressed not only by the scale of transactions – having advised on big-ticket transactions – but also a range of involvement across a region which confirms your exposure to the market and depth of experience as a trusted adviser to developers on the ground.

- **MLA of the Year**

This award recognises lenders that have been active in the Greenfield Finance and Refinance of infrastructure and energy project finance transactions over the judging period (2022 calendar year). We recommend that submitters give a comprehensive overview of activity across the region, including exposure to different sectors. Judges are impressed not

only by the scale of transactions – money lent against a single project – but also a range of involvement across a region which confirms your exposure to the market and depth of experience as a trusted lender to developers on the ground.

- **Model Auditor of the Year**

This award recognises the role played by model auditors in the Greenfield Finance and Refinance of infrastructure and energy transactions. We recommend that submitters give a comprehensive overview of activity across the region, including exposure to different sectors. Judges are impressed not only by the scale of transactions – having advised on big-ticket transactions – but also a range of involvement across a region which confirms your exposure to the market and depth of experience as a trusted adviser to developers on the ground.

- **Ratings Agency of the Year**

This award is designed to recognise the achievements of ratings agencies in their analysis of greenfield infrastructure and energy projects and refinance. Submitters should identify innovations by the rater to drive analysis in new areas of infrastructure and how they have adapted their processes to reflect market shifts over the course of the judging period (calendar year 2022).

- **Sponsor of the Year**

Often submitted by organisations that have worked with the sponsor rather than the sponsor itself, this award is designed to celebrate the successes of individual sponsors for driving a pipeline of transactions to financial close in the judging period (calendar year 2022). The goal is to celebrate innovation and adaptation alongside a bold strategy that establishes the sponsor as a key player for the future, breaking into new markets and technologies.

- **Tax Adviser of the Year**

This award recognises the role played by tax advisers in the Greenfield Finance and Refinance of infrastructure and energy transactions. We recommend that submitters give a comprehensive overview of activity across the region, including exposure to different sectors. Judges are impressed not only by the scale of transactions – having advised on big-ticket transactions – but also a range of involvement across a region which confirms your exposure to the market and depth of experience as a trusted adviser to developers on the ground.

- **Technical Adviser of the Year**

This award recognises the role played by technical advisers in the Greenfield Finance and Refinance of infrastructure and energy transactions. We recommend that submitters give a comprehensive overview of activity across the region, including exposure to different sectors. Judges are impressed not only by the scale of transactions – having advised on big-ticket transactions – but also a range of involvement across a region which confirms your exposure to the market and depth of experience as a trusted adviser to developers on the ground.

PUBLIC SECTOR AWARDS

- **Public Sector Institution of the Year**

Submissions are encouraged from organisations that have worked with public sector institutions over the course of the judging period.

This award is designed to celebrate the direction taken by a public body to drive greater engagement with the private finance community to deliver its infrastructure / energy agenda.

We are interested in strategies the submitter believes will be transformative to the market and serves as a pathfinder for the region. An example of this could be the launch of an investment programme into social infrastructure relying on the PPP finance model, or identifying areas of the seabed for offshore wind farms and rolling out an impressive pipeline of deals, or even laying the foundations for an energy island to be built in the middle of the North Sea that will serve as a hub for offshore wind farms as well as a hydrogen processing facility.